

CENTI^{MARK}

Roofing Safety Resumé

2008



CentiMark's Commitment to Safety

CentiMark takes great pride in the fact that its safety program is unmatched in the roofing industry. We are committed to maintaining the same degree of success and reputation in safety as we have in the quality of roofing services that we provide. The following is an overview of our safety performance and comprehensive safety programs which should satisfy any questions regarding our commitment to safety.

Edward B. Dunlap
Chairman & CEO, CentiMark

Timothy M. Dunlap
President & COO, CentiMark

CentiMark Safety Program

The CentiMark Safety Program is a function of the Corporate Safety & Risk Management Department and is administered and upgraded through the full-time efforts of the following team of individuals:

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Written Safety Programs

The CentiMark Corporation Safety & Loss Control Manual, containing all written safety policies and procedures, is continually updated. A copy is available upon request. The topics include:

- Safety Manual Introduction
- Safety Responsibilities
- Safety Indoctrination
- CentiMark Drug Policy
- CentiMark Safety Rules
- General Liability
- Fleet (Auto/Truck)
- Fall Protection
- Back Injury Protection
- Assured Grounding Program
- Hazard Communications
- Respirator Program
- OSHA Jobsite Inspections
- OSHA Regulations
- Safety Meeting/Daily Checklist

Safety Training

An *Orientation Training* program has been implemented for all new hires. All newly-hired employees are required to attend a mandatory training program which covers topics such as:

- Fall Protection
- Respirator Program
- OSHA Jobsite Inspections
- OSHA Regulations
- Hazard Communications
- Personal Protective Equipment
- Fire Protection
- Various Hazards Associated with Roofing
- Safety Meeting/Daily Checklist
- Bloodborne Pathogen
- Hazard Communications

New hires are issued safety literature consisting of the National Roofing Contractors Associations (NRCA) *Passport to Safety* handbook, *Understanding the Hazardous Communication Standard* booklet, *Universal Precautions* booklet and *CentiMark's Basic Safety Rules*. New hires are also required to view a 20 minute video entitled *Safety Awareness*.

Weekly 'Toolbox' Safety Meetings are conducted by the foremen. General safety topics are reviewed, along with specific hazards on the project(s) for that week.

Monthly Safety Meetings are conducted by the operations managers with all production and service personnel to review general and job specific safety issues.

Mandatory Safety Meetings are conducted each quarter by regional safety specialists for all CentiMark associates to present and discuss a wide range of safety issues common to all employees.

Periodic Safety Meetings are conducted by regional safety specialists to address accident trends, potential problems and/or the findings of unannounced jobsite inspections.

The *Safety Training Certification* program is comprised of seventeen (17) individual standardized safety training units, each of which is dedicated to the specific hazards associated with the roofing industry. Regional safety specialists provide training under this program to all CentiMark associates. Those associates who meet the requirements of each training unit are deemed "certified" in that particular area of safety. Each unit is offered annually in accordance with the program's training schedule.

Subcontractor Training: Occasionally, subcontractors will perform limited aspects of a roofing project. These subcontractors are required to review CentiMark's Safety Program with any employee they assign to a CentiMark project. An acknowledgement form must be signed confirming their understanding and compliance with CentiMark's Safety Program before they perform any services.

Safety Inspections

Pre-Job Inspections:

Sales and technical representatives complete a pre-job survey that includes a written fall protection plan, the required safety equipment and the proper procedures necessary to complete the proposed project.

Spot-Check Inspections: (SCI Program)

Operation managers and field supervisors regularly visit jobsites to ensure that safety precautions are being implemented.

Daily Inspections:

Foremen review hazardous conditions to ensure that employees are protected from the hazards and are following safe work practices.

Unannounced Inspections:

Safety specialists conduct unannounced, OSHA-type safety inspections to ensure that the foremen and employees are utilizing safe work practices. Should safety violations exist, appropriate disciplinary action is implemented.

In the event of an accident, facts are gathered, reviewed and reported by the employee, foreman and foreman's supervisor. Each accident is then investigated by CentiMark's claims specialist and the regional safety specialist. Hazardous conditions, if any, are corrected and/or eliminated. Results of the investigation and corrective measures are provided monthly to the branch managers for proper review.

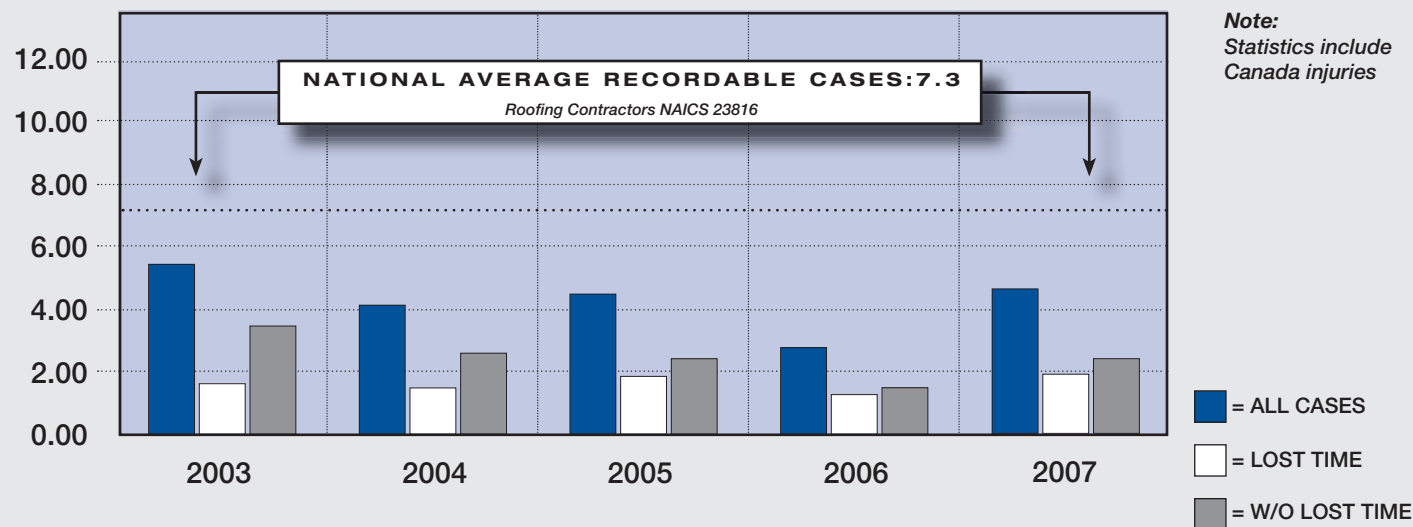
Accident Investigation

OSHA Logs are maintained at each office and a master log at CentiMark's Corporate Headquarters. CentiMark Corporation incidence rates are provided below for your review. Incidence rates permit potential customers to compare CentiMark's safety performance to that of industry statistics.

CENTIMARK INCIDENCE RATES 2003-2007

INCIDENT YEAR	TOTAL MAN-HOURS WORKED	TOTAL RECORDABLE CASES		LOST WORKDAY CASES		WITHOUT LOST WORKDAY	
		# INCIDENTS	INCIDENCE RATE	# INCIDENTS	INCIDENCE RATE	# INCIDENTS	INCIDENCE RATE
2003	3,242,120	85	5.24	29	1.79	56	3.45
2004	3,393,177	69	4.07	28	1.65	41	2.42
2005	3,923,688	83	4.23	37	1.88	46	2.34
2006	4,014,563	57	2.84	22	1.09	35	1.75
2007	4,061,901	88	4.33	40	1.97	48	2.36
NATIONAL INCIDENCE RATES BLS 2006*			7.3		3.3		4.0

*Most Current Published Rates From The Bureau Of Labor & Statistics for Roofing Contractors NAICS 23816



A copy of the *Hazard Communication Manual* is maintained on the roof of each jobsite. CentiMark's written hazard communication program and all material safety data sheets are kept in this manual, copies of which will be provided upon the request of the customer. Hazardous communication training is provided at orientation, periodically at weekly 'Toolbox' meetings and in accordance with the training schedule.

Hazard Communication

CentiMark Corporation maintains Worker's Compensation, General Liability and Automobile insurance coverage for its operations throughout the USA, Canada and Mexico. A sample copy of a Certificate of Insurance is provided with proposals, or upon the request of a customer. Please refer to the chart on the back of this brochure illustrating CentiMark's current Experience Modification Rates, promulgated by state rating bureaus. The CentiMark insurance broker is Willis of Pennsylvania. They can be contacted at: 412-586-3537

Insurance Coverage

Experience Modification Rates

CENTIMARK EXPERIENCE MODIFICATION RATES 2003-2007

YEAR	INTERSTATE	PENNSYLVANIA	MICHIGAN	CALIFORNIA	WASHINGTON	NEW JERSEY
2003	0.620	0.637	0.660	0.650	0.546	0.413
2004	0.550	0.639	0.700	0.670	0.436	0.560
2005	0.550	0.728	0.720	0.810	0.612	0.431
2006	0.480	0.679	0.540	0.810	0.591	0.446
2007	0.440	0.631	0.490	0.660	0.464	0.545

